# HOMEOWNERSHIP LOAN PORTFOLIO DELINQUENCY, REO \& SHORT SALE, UNINSURED LOSS, AND LOAN MODIFICATION REPORT 

## August 31, 2017

## Reconciled Loan Delinquency Summary <br> All Active Loans By Insurance Type

|  | Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| Federal Guaranty |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 5,245 | \$ | 451,491,505 |  | 32.99\% | 241 | 4.59\% | 49 | 0.93\% | 103 | 1.96\% | 393 | 7.49\% |
| VA | 94 |  | 7,063,656 | 0.52\% | 3 | 3.19\% | 1 | 1.06\% | 4 | 4.26\% | 8 | 8.51\% |
| RHS | 64 |  | 10,000,815 | 0.73\% | 0 | 0.00\% | 1 | 1.56\% | 2 | 3.13\% | 3 | 4.69\% |
| Total Government: | 5,403 |  | 468,555,976 | 34.23\% | 244 | 4.52\% | 51 | 0.94\% | 109 | 2.02\% | 404 | 7.48\% |
| Conventional loans |  |  |  |  |  |  |  |  |  |  |  |  |
| with MI |  |  |  |  |  |  |  |  |  |  |  |  |
| MI with Reinsurance | 322 |  | 70,520,711 | 5.15\% | 20 | 6.21\% | 3 | 0.93\% | 11 | 3.42\% | 34 | 10.56\% |
| No Reinsurance without MI | 916 |  | 216,190,051 | 15.79\% | 26 | 2.84\% | 8 | 0.87\% | 29 | 3.17\% | 63 | 6.88\% |
| Originated with no MI | 2,606 |  | 391,944,165 | 28.64\% | 78 | 2.99\% | 18 | 0.69\% | 41 | 1.57\% | 137 | 5.26\% |
| MI Cancelled* | 1,380 |  | 221,526,317 | 16.18\% | 22 | 1.59\% | 7 | 0.51\% | 15 | 1.09\% | 44 | 3.19\% |
| Total Conventional: | 5,224 |  | 900,181,244 | 65.77\% | 146 | 2.79\% | 36 | 0.69\% | 96 | 1.84\% | 278 | 5.32\% |
| Total CaIHFA | 10,627 | \$ | 1,368,737,220 | 100.00\% | 390 | 3.67\% | 87 | 0.82\% | 205 | 1.93\% | 682 | 6.42\% |

*Cancelled per Federal Homeowner Protection Act of 1998, which grants the option to cancel the MI with $20 \%$ equity.
Note: In accordance with CalHFA's policy, no trustee sale is permitted between December 15 and January 5 of any year without CalHFA's prior written approval.

Reconciled Loan Delinquency Summary All Active Loans By Loan Type

|  | Loan Count | Balance |  | $\%$ ofBalance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan |  | Loan |  | Loan |  |  |  |
|  |  |  |  | Count | 30-Day | Count | 60-Day | Count | 90(+) Day | Count | \% |
| 30-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 5,245 | \$ | 451,491,505 |  | 32.99\% | 241 | 4.59\% | 49 | 0.93\% | 103 | 1.96\% | 393 | 7.49\% |
| VA | 94 |  | 7,063,656 |  | 0.52\% | 3 | 3.19\% | 1 | 1.06\% | 4 | 4.26\% | 8 | 8.51\% |
| RHS | 64 |  | 10,000,815 | 0.73\% | 0 | 0.00\% | 1 | 1.56\% | 2 | 3.13\% | 3 | 4.69\% |
| Conventional - with MI | 438 |  | 88,309,121 | 6.45\% | 20 | 4.57\% | 5 | 1.14\% | 13 | 2.97\% | 38 | 8.68\% |
| Conventional - w/o MI | 3,497 |  | 512,232,009 | 37.42\% | 86 | 2.46\% | 21 | 0.60\% | 43 | 1.23\% | 150 | 4.29\% |
| 40-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 133 |  | 34,149,791 | 2.49\% | 10 | 7.52\% | 1 | 0.75\% | 5 | 3.76\% | 16 | 12.03\% |
| Conventional - w/o MI | 141 |  | 24,896,226 | 1.82\% | 5 | 3.55\% | 1 | 0.71\% | 2 | 1.42\% | 8 | 5.67\% |
| *5-yr IOP, 30-yr amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 667 |  | 164,251,850 | 12.00\% | 16 | 2.40\% | 5 | 0.75\% | 22 | 3.30\% | 43 | 6.45\% |
| Conventional - w/o MI | 348 |  | 76,342,246 | 5.58\% | 9 | 2.59\% | 3 | 0.86\% | 11 | 3.16\% | 23 | 6.61\% |
| Total CalHFA | 10,627 | \$ | 1,368,737,220 | 100.00\% | 390 | 3.67\% | 87 | 0.82\% | 205 | 1.93\% | 682 | 6.42\% |
|  | Weighted average of conventional loans: |  |  |  | 146 | 2.79\% | 36 | 0.69\% | 96 | 1.84\% | 278 | 5.32\% |

[^0]August 31, 2017

## Reconciled Loan Delinquency Summary All Active Loans By Servicer

|  | Loan Count | Balance |  | $\%$ of <br> Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| CALHFA - LOAN SERVICING |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 2,008 | \$ | 209,863,537.16 |  | 15.33\% | 105 | 5.23\% | 17 | 0.85\% | 41 | 2.04\% | 163 | 8.12\% |
| Conventional | 3,649 |  | 668,662,725.25 | 48.85\% | 93 | 2.55\% | 24 | 0.66\% | 68 | 1.86\% | 185 | 5.07\% |
|  | 5,657 | \$ | 878,526,262.41 | 64.19\% | 198 | 3.50\% | 41 | 0.72\% | 109 | 1.93\% | 348 | 6.15\% |
| GUILD MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 1,554 | \$ | 141,625,522.86 | 10.35\% | 69 | 4.44\% | 12 | 0.77\% | 32 | 2.06\% | 113 | 7.27\% |
| Conventional | 1,025 |  | 165,247,845.97 | 12.07\% | 37 | 3.61\% | 10 | 0.98\% | 16 | 1.56\% | 63 | 6.15\% |
|  | 2,579 | \$ | 306,873,368.83 | 22.42\% | 106 | 4.11\% | 22 | 0.85\% | 48 | 1.86\% | 176 | 6.82\% |
| WELLS FARGO HOME MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 926 | \$ | 60,145,488.61 | 4.39\% | 26 | 2.81\% | 13 | 1.40\% | 23 | 2.48\% | 62 | 6.70\% |
| Conventional | 338 |  | 43,384,230.24 | 3.17\% | 8 | 2.37\% | - | 0.00\% | 7 | 2.07\% | 15 | 4.44\% |
|  | 1,264 | \$ | 103,529,718.85 | 7.56\% | 34 | 2.69\% | 13 | 1.03\% | 30 | 2.37\% | 77 | 6.09\% |
| NATIONSTAR MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 915 | \$ | 56,921,427.29 | 4.16\% | 44 | 4.81\% | 9 | 0.98\% | 13 | 1.42\% | 66 | 7.21\% |
| Conventional | 191 |  | 19,257,608.21 | 1.41\% | 8 | 4.19\% | - | 0.00\% | 4 | 2.09\% | 12 | 6.28\% |
|  | 1,106 | \$ | 76,179,035.50 | 5.57\% | 52 | 4.70\% | 9 | 0.81\% | 17 | 1.54\% | 78 | 7.05\% |
| CITIMORTGAGE, INC. |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | - | \$ | - | 0.00\% | - |  | - |  | - |  | - |  |
| Conventional | 21 |  | 3,628,834.31 | 0.27\% | - | 0.00\% | 2 | 9.52\% | 1 | 4.76\% | 3 | 14.29\% |
|  | 21 | \$ | 3,628,834.31 | 0.27\% | - | 0.00\% | 2 | 9.52\% | 1 | 4.76\% | 3 | 14.29\% |
| Total CalHFA | 10,627 | \$ | 1,368,737,219.90 | 100.00\% | 390 | 3.67\% | 87 | 0.82\% | 205 | 1.93\% | 682 | 6.42\% |

## Reconciled Loan Delinquency Summary All Active Loans By County

DELINQUENCY RATIOS - \% of Loan Count

| Loan Count | Balance |  | $\%$ of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Loan |  | Loan |  |  |  |
|  |  |  | Count | 30-Day | Count | 60-Day | Count | 90-Day+ | Count | \% |
| 1,719 | \$ | 281,153,315 |  | 20.54\% | 45 | 2.62\% | 17 | 0.99\% | 30 | 1.75\% | 92 | 5.35\% |
| 805 |  | 62,951,626 |  | 4.60\% | 54 | 6.71\% | 4 | 0.50\% | 16 | 1.99\% | 74 | 9.19\% |
| 763 |  | 126,717,935 | 9.26\% | 26 | 3.41\% | 4 | 0.52\% | 16 | 2.10\% | 46 | 6.03\% |
| 721 |  | 49,375,215 | 3.61\% | 30 | 4.16\% | 5 | 0.69\% | 16 | 2.22\% | 51 | 7.07\% |
| 695 |  | 45,714,609 | 3.34\% | 32 | 4.60\% | 4 | 0.58\% | 14 | 2.01\% | 50 | 7.19\% |
| 546 |  | 103,389,624 | 7.55\% | 6 | 1.10\% | 7 | 1.28\% | 4 | 0.73\% | 17 | 3.11\% |
| 475 |  | 61,001,024 | 4.46\% | 20 | 4.21\% | 4 | 0.84\% | 9 | 1.89\% | 33 | 6.95\% |
| 466 |  | 54,608,868 | 3.99\% | 29 | 6.22\% | 11 | 2.36\% | 23 | 4.94\% | 63 | 13.52\% |
| 432 |  | 60,725,737 | 4.44\% | 19 | 4.40\% | 1 | 0.23\% | 6 | 1.39\% | 26 | 6.02\% |
| 389 |  | 70,306,111 | 5.14\% | 8 | 2.06\% | 3 | 0.77\% | 9 | 2.31\% | 20 | 5.14\% |
| 370 |  | 60,766,479 | 4.44\% | 8 | 2.16\% | 3 | 0.81\% | 5 | 1.35\% | 16 | 4.32\% |
| 350 |  | 26,866,781 | 1.96\% | 14 | 4.00\% | 4 | 1.14\% | 6 | 1.71\% | 24 | 6.86\% |
| 325 |  | 56,439,903 | 4.12\% | 12 | 3.69\% | 5 | 1.54\% | 3 | 0.92\% | 20 | 6.15\% |
| 262 |  | 22,861,234 | 1.67\% | 9 | 3.44\% | 1 | 0.38\% | 2 | 0.76\% | 12 | 4.58\% |
| 243 |  | 39,561,312 | 2.89\% | 8 | 3.29\% | 1 | 0.41\% | 3 | 1.23\% | 12 | 4.94\% |
| 2,066 |  | 246,297,445 | 17.99\% | 70 | 3.39\% | 13 | 0.63\% | 43 | 2.08\% | 126 | 6.10\% |
| 10,627 | \$ | 1,368,737,220 | 100.00\% | 390 | 3.67\% | 87 | 0.82\% | 205 | 1.93\% | 682 | 6.42\% |

## Cal HFA California Housing Finance Agency

CaIHFA FHA Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of August 31, 2017


CaIHFA Conventional Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of August 31, 2017


## Cal HFA California Housing Finance Agency

CaIHFA FHA Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of August 31, 2017


CaIHFA Conventional Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count)
as of August 31, 2017


## Cal HFA California Housing Finance Agency

90 day+ delinquent ratios for CalHFA's FHA and weighted average of all Conventional Loans


90 day+ delinquent ratios for CalHFA's Three Conventional Loan Types


## Cal HFA California Housing Finance Agency

## Real Estate Owned

| Calendar Year 2017 (As of August 31, 2017) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | *Trustee Sales |  | Disposition of REO(s) |  |  |  |  | Ending <br> Balance \# of Loans | UPB of REO's Owned |
| Loan <br> Type | Beginning Balance \# of Loans | Prior Calendar Adj. | Reverted Reverted to CaIHFA to CaIHFA Jan-July August | Total Trustee Sales | Repurchased by Lender Jan-July | Market Sale(s) Jan-July | Repurchased by Lender August | Market <br> Sale(s) <br> August | Total Disposition of REO(s) |  |  |
| FHA/RHS/VA | 3 | 0 | 80 | 8 | 6 |  | 1 |  | 7 | 4 | \$ 798,043 |
| Conventional | 19 | 0 | $25 \quad 2$ | 27 |  | 28 |  | 6 | 34 | 12 | 2,203,869 |
| Total | 22 | 0 | 33 2 | 35 | 6 | 28 | 1 | 6 | 41 | 16 | \$ 3,001,913 |

*3rd party trustee sales are not shown in this table (title to these loans were never transferred to CalHFA). There were eight (8) 3rd party sales in calendar year 2008, eighteen (18) 3rd party sales in calendar year 2009, thirty nine (39) 3rd party sales in calendar year 2010, twenty two (22) 3rd party sales in calendar year 2011, fourty one (41) 3rd party sales in calendar year 2012, fifty nine (59) 3rd party sales in calendar year 2013, fourty three (43) 3rd party sales in calendar 2014, twenty-four (24) 3rd party sales in calendar 2015, seventeen (17) 3rd party sales in calendar 2016, and there are Fifteen (15) 3rd party sales to date in calendar 2017.

FHA REO Inventory


## Cal HFA California Housing Finance Agency

2017 Year to Date Composition of 1st Trust Deed Loss
(As of August 31, 2017)

|  | Disposition |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Repurchased <br> by Lender | Market <br> Sales | Short <br> Sales | Loan Balance <br> at Sales | Principal <br> Write-Offs |  |
| FHA/RHS/VA | 7 |  | 4 | $\$$ | $1,986,131$ |  |
| Conventional |  | 34 | 12 | $10,184,102$ | $\$(1,312,330)$ |  |
|  |  | 7 | 34 | 16 | $\$$ | $12,170,233$ |$\$(1,312,330)$.

Accumulated Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


Comparison of Quarterly Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


## Cal HFA California Housing Finance Agency

Cumulative Default Rate For Conventional Modified Loans By Year of Modification



[^0]:    *All IOP loans were converted to fixed (amortizing) loans.

