# HOMEOWNERSHIP LOAN PORTFOLIO DELINQUENCY, REO \& SHORT SALE, UNINSURED LOSS, AND LOAN MODIFICATION REPORT 

June 30, 2017

## Reconciled Loan Delinquency Summary <br> All Active Loans By Insurance Type

|  | Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| Federal Guaranty |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 5,344 | \$ | 464,851,826 |  | 32.97\% | 226 | 4.23\% | 68 | 1.27\% | 91 | 1.70\% | 385 | 7.20\% |
| VA | 96 |  | 7,252,482 | 0.51\% | 4 | 4.17\% | 0 | 0.00\% | 3 | 3.13\% | 7 | 7.29\% |
| RHS | 64 |  | 10,057,651 | 0.71\% | 1 | 1.56\% | 1 | 1.56\% | 0 | 0.00\% | 2 | 3.13\% |
| Total Government: | 5,504 |  | 482,161,958 | 34.19\% | 231 | 4.20\% | 69 | 1.25\% | 94 | 1.71\% | 394 | 7.16\% |

Conventional loans with MI

| MI with Reinsurance | 342 | 74,760,919 | 5.30\% | 17 | 4.97\% | 2 | 0.58\% | 14 | 4.09\% | 33 | 9.65\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No Reinsurance | 974 | 229,149,181 | 16.25\% | 30 | 3.08\% | 5 | 0.51\% | 34 | 3.49\% | 69 | 7.08\% |
| without MI |  |  |  |  |  |  |  |  |  |  |  |
| Originated with no MI | 2,643 | 401,167,877 | 28.45\% | 78 | 2.95\% | 14 | 0.53\% | 44 | 1.66\% | 136 | 5.15\% |
| MI Cancelled* | 1,379 | 222,869,517 | 15.81\% | 20 | 1.45\% | 5 | 0.36\% | 13 | 0.94\% | 38 | 2.76\% |
| Total Conventional: | 5,338 | 927,947,493 | 65.81\% | 145 | 2.72\% | 26 | 0.49\% | 105 | 1.97\% | 276 | 5.17\% |
| Total CaIHFA | 10,842 | \$ 1,410,109,451 | 100.00\% | 376 | 3.47\% | 95 | 0.88\% | 199 | 1.84\% | 670 | 6.18\% |

*Cancelled per Federal Homeowner Protection Act of 1998, which grants the option to cancel the MI with $20 \%$ equity.
Note: In accordance with CalHFA's policy, no trustee sale is permitted between December 15 and January 5 of any year without CalHFA's prior written approval.

Reconciled Loan Delinquency Summary All Active Loans By Loan Type

|  | Loan Count | Balance |  | $\%$ of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| 30-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 5,344 | \$ | 464,851,826 |  | 32.97\% | 226 | 4.23\% | 68 | 1.27\% | 91 | 1.70\% | 385 | 7.20\% |
| VA | 96 |  | 7,252,482 | 0.51\% | 4 | 4.17\% | 0 | 0.00\% | 3 | 3.13\% | 7 | 7.29\% |
| RHS | 64 |  | 10,057,651 | 0.71\% | 1 | 1.56\% | 1 | 1.56\% | 0 | 0.00\% | 2 | 3.13\% |
| Conventional - with MI | 472 |  | 94,612,783 | 6.71\% | 19 | 4.03\% | 2 | 0.42\% | 16 | 3.39\% | 37 | 7.84\% |
| Conventional - w/o MI | 3,539 |  | 523,749,781 | 37.14\% | 85 | 2.40\% | 14 | 0.40\% | 42 | 1.19\% | 141 | 3.98\% |
| 40-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 140 |  | 35,459,914 | 2.51\% | 8 | 5.71\% | 1 | 0.71\% | 6 | 4.29\% | 15 | 10.71\% |
| Conventional - w/o MI | 140 |  | 25,026,869 | 1.77\% | 6 | 4.29\% | 2 | 1.43\% | 5 | 3.57\% | 13 | 9.29\% |
| *5-yr IOP, 30-yr amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 704 |  | 173,837,403 | 12.33\% | 20 | 2.84\% | 4 | 0.57\% | 26 | 3.69\% | 50 | 7.10\% |
| Conventional - w/o MI | 343 |  | 75,260,744 | 5.34\% | 7 | 2.04\% | 3 | 0.87\% | 10 | 2.92\% | 20 | 5.83\% |
| Total CalHFA | 10,842 | \$ | 1,410,109,451 | 100.00\% | 376 | 3.47\% | 95 | 0.88\% | 199 | 1.84\% | 670 | 6.18\% |
|  | Weighted | ver | e of convention | loans: | 145 | 2.72\% | 26 | 0.49\% | 105 | 1.97\% | 276 | 5.17\% |

*All IOP loans were converted to fixed (amortizing) loans.

## June 30, 2017

## Reconciled Loan Delinquency Summary All Active Loans By Servicer

|  | Loan Count | Balance |  | $\%$ of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| CALHFA - LOAN SERVICING |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 2,045 | \$ | 216,157,081.91 |  | 15.33\% | 91 | 4.45\% | 23 | 1.12\% | 30 | 1.47\% | 144 | 7.04\% |
| Conventional | 3,729 |  | 688,911,091.88 | 48.86\% | 89 | 2.39\% | 16 | 0.43\% | 72 | 1.93\% | 177 | 4.75\% |
|  | 5,774 | \$ | 905,068,173.79 | 64.18\% | 180 | 3.12\% | 39 | 0.68\% | 102 | 1.77\% | 321 | 5.56\% |
| GUILD MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 1,577 | \$ | 145,286,057.30 | 10.30\% | 62 | 3.93\% | 19 | 1.20\% | 31 | 1.97\% | 112 | 7.10\% |
| Conventional | 1,049 |  | 170,774,684.40 | 12.11\% | 39 | 3.72\% | 4 | 0.38\% | 23 | 2.19\% | 66 | 6.29\% |
|  | 2,626 | \$ | 316,060,741.70 | 22.41\% | 101 | 3.85\% | 23 | 0.88\% | 54 | 2.06\% | 178 | 6.78\% |
| WELLS FARGO HOME MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 946 | \$ | 61,883,195.95 | 4.39\% | 29 | 3.07\% | 14 | 1.48\% | 20 | 2.11\% | 63 | 6.66\% |
| Conventional | 341 |  | 44,302,381.34 | 3.14\% | 10 | 2.93\% | 1 | 0.29\% | 6 | 1.76\% | 17 | 4.99\% |
|  | 1,287 | \$ | 106,185,577.29 | 7.53\% | 39 | 3.03\% | 15 | 1.17\% | 26 | 2.02\% | 80 | 6.22\% |
| NATIONSTAR MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 936 | \$ | 58,835,622.89 | 4.17\% | 49 | 5.24\% | 13 | 1.39\% | 13 | 1.39\% | 75 | 8.01\% |
| Conventional | 197 |  | 20,118,466.33 | 1.43\% | 7 | 3.55\% | 2 | 1.02\% | 4 | 2.03\% | 13 | 6.60\% |
|  | 1,133 | \$ | 78,954,089.22 | 5.60\% | 56 | 4.94\% | 15 | 1.32\% | 17 | 1.50\% | 88 | 7.77\% |
| CITIMORTGAGE, INC. |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | - | \$ | - | 0.00\% | - |  | - |  | - |  | - |  |
| Conventional | 22 |  | 3,840,869.49 | 0.27\% | - | 0.00\% | 3 | 13.64\% | - | 0.00\% | 3 | 13.64\% |
|  | 22 | \$ | 3,840,869.49 | 0.27\% | - | 0.00\% | 3 | 13.64\% | - | 0.00\% | 3 | 13.64\% |
| Total CalHFA | 10,842 | \$ | 1,410,109,451.49 | 100.00\% | 376 | 3.47\% | 95 | 0.88\% | 199 | 1.84\% | 670 | 6.18\% |

## Reconciled Loan Delinquency Summary All Active Loans By County

1 LOS ANGELES
2 KERN
3 SAN DIEGO
4 FRESNO
5 TULARE
6 SANTA CLARA
7 SAN BERNARDINO
8 RIVERSIDE
9 SACRAMENTO
10 ALAMEDA
11 ORANGE
12 IMPERIAL
13 CONTRA COSTA
14 BUTTE
15 SONOMA
16 OTHER COUNTIES
Total CalHFA
delinquency ratios - \% of Loan Count

| Loan Count | Balance |  | \% of <br> Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90-Day+ | Total |  |
|  |  |  | Count |  |  |  |  |  | \% |
| 1,753 | \$ | 288,709,164 |  | 20.47\% | 43 | 2.45\% | 15 | 0.86\% | 32 | 1.83\% | 90 | 5.13\% |
| 815 |  | 64,248,969 | 4.56\% | 37 | 4.54\% | 8 | 0.98\% | 12 | 1.47\% | 57 | 6.99\% |
| 782 |  | 130,618,666 | 9.26\% | 25 | 3.20\% | 6 | 0.77\% | 13 | 1.66\% | 44 | 5.63\% |
| 734 |  | 50,256,000 | 3.56\% | 33 | 4.50\% | 9 | 1.23\% | 17 | 2.32\% | 59 | 8.04\% |
| 707 |  | 47,305,724 | 3.35\% | 31 | 4.38\% | 7 | 0.99\% | 10 | 1.41\% | 48 | 6.79\% |
| 559 |  | 107,230,703 | 7.60\% | 10 | 1.79\% | 6 | 1.07\% | 4 | 0.72\% | 20 | 3.58\% |
| 485 |  | 62,488,454 | 4.43\% | 22 | 4.54\% | 4 | 0.82\% | 7 | 1.44\% | 33 | 6.80\% |
| 479 |  | 57,270,930 | 4.06\% | 32 | 6.68\% | 8 | 1.67\% | 21 | 4.38\% | 61 | 12.73\% |
| 445 |  | 62,956,749 | 4.46\% | 15 | 3.37\% | 4 | 0.90\% | 11 | 2.47\% | 30 | 6.74\% |
| 396 |  | 71,982,204 | 5.10\% | 9 | 2.27\% | 3 | 0.76\% | 8 | 2.02\% | 20 | 5.05\% |
| 378 |  | 62,908,861 | 4.46\% | 4 | 1.06\% | 2 | 0.53\% | 6 | 1.59\% | 12 | 3.17\% |
| 353 |  | 27,284,995 | 1.93\% | 11 | 3.12\% | 4 | 1.13\% | 5 | 1.42\% | 20 | 5.67\% |
| 332 |  | 58,123,114 | 4.12\% | 17 | 5.12\% | 1 | 0.30\% | 4 | 1.20\% | 22 | 6.63\% |
| 264 |  | 23,342,597 | 1.66\% | 8 | 3.03\% | 2 | 0.76\% | 4 | 1.52\% | 14 | 5.30\% |
| 247 |  | 40,603,864 | 2.88\% | 9 | 3.64\% | 1 | 0.40\% | 4 | 1.62\% | 14 | 5.67\% |
| 2,113 |  | 254,778,459 | 18.07\% | 70 | 3.31\% | 15 | 0.71\% | 41 | 1.94\% | 126 | 5.96\% |
| 10,842 | \$ | 1,410,109,451 | 100.00\% | 376 | 3.47\% | 95 | 0.88\% | 199 | 1.84\% | 670 | 6.18\% |

## Cal HFA California Housing Finance Agency

CaIHFA FHA Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of June 30, 2017


CaIHFA Conventional Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of June 30, 2017


## Cal HFA California Housing Finance Agency

CaIHFA FHA Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of June 30, 2017


CalHFA Conventional Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of June 30, 2017


## Cal HFA California Housing Finance Agency

> 90 day+ delinquent ratios for CalHFA's FHA and weighted average of all Conventional Loans

## 

90 day+ delinquent ratios for CalHFA's Three Conventional Loan Types


## Cal HFA California Housing Finance Agency

Real Estate Owned

| Calendar Year 2017 (As of June 30, 2017) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Loan } \\ & \text { Type } \end{aligned}$ | Beginning <br> Balance <br> \# of Loans | Prior Calendar Adj. | *Trustee Sales |  | Disposition of REO(s) |  |  |  |  | Ending <br> Balance \# of Loans | UPB <br> of REO's Owned |  |
|  |  |  | Reverted Reverted <br> to CalHFA to CalHFA <br> Jan-May June | Total <br> Trustee <br> Sales | Repurchased by Lender Jan-May | Market <br> Sale(s) <br> Jan-May | Repurchased by Lender June | Market <br> Sale(s) <br> June | Total <br> Disposition <br> of REO(s) |  |  |  |
| FHA/RHS/VA | 3 | 0 | 43 | 7 | 3 |  | 2 |  | 5 | 5 | \$ | 783,375 |
| Conventional | 19 | 0 | $16 \quad 5$ | 21 |  | 16 |  | 8 | 24 | 16 |  | 3,617,150 |
| Total | 22 | 0 | 20 8 | 28 | 3 | 16 | 2 | 8 | 29 | 21 | \$ | 4,400,525 |

*3rd party trustee sales are not shown in this table (title to these loans were never transferred to CalHFA). There were eight (8) 3rd party sales in calendar year 2008, eighteen (18) 3rd party sales in calendar year 2009, thirty nine (39) 3rd party sales in calendar year 2010, twenty two (22) 3rd party sales in calendar year 2011, fourty one (41) 3rd party sales in calendar year 2012, fifty nine (59) 3rd party sales in calendar year 2013, fourty three (43) 3rd party sales in calendar 2014, twenty-four (24) 3rd party sales in calendar 2015, seventeen (17) 3rd party sales in calendar 2016, and there are Eleven (11) 3rd party sales to date in calendar 2017.

FHA REO Inventory


Conventional REO Inventory


## Cal HFA California Housing Finance Agency

2017 Year to Date Composition of 1st Trust Deed Loss
(As of June 30, 2017)

| Loan Type | Disposition |  |  |  |  | Principal Write-Offs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Repurchased by Lender | Market Sales | Short <br> Sales | Loan Balance at Sales |  |  |  |
| FHA/RHS/VA Conventional | 5 |  | 4 | \$ | 1,362,236 |  |  |
|  |  | 24 | 11 |  | 6,162,524 | \$ | $(975,683)$ |
|  | 5 | 24 | 15 | \$ | 7,524,759 | \$ | $(975,683)$ |

Accumulated Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


Comparison of Quarterly Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


## Cal HFA California Housing Finance Agency

Cumulative Default Rate For Conventional Modified Loans By Year of Modification


