# HOMEOWNERSHIP LOAN PORTFOLIO DELINQUENCY, REO \& SHORT SALE, UNINSURED LOSS, AND LOAN MODIFICATION REPORT 

March 31, 2017

## Reconciled Loan Delinquency Summary <br> All Active Loans By Insurance Type

|  | Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| Federal Guaranty |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 5,476 | \$ | 484,217,850 |  | 32.80\% | 228 | 4.16\% | 59 | 1.08\% | 104 | 1.90\% | 391 | 7.14\% |
| VA | 98 |  | 7,476,199 | 0.51\% | 0 | 0.00\% | 0 | 0.00\% | 4 | 4.08\% | 4 | 4.08\% |
| RHS | 65 |  | 10,321,840 | 0.70\% | 3 | 4.62\% | 0 | 0.00\% | 1 | 1.54\% | 4 | 6.15\% |
| Total Government: | 5,639 |  | 502,015,889 | 34.01\% | 231 | 4.10\% | 59 | 1.05\% | 109 | 1.93\% | 399 | 7.08\% |
| Conventional loans |  |  |  |  |  |  |  |  |  |  |  |  |
| with MI |  |  |  |  |  |  |  |  |  |  |  |  |
| MI with Reinsurance | 383 |  | 84,032,558 | 5.69\% | 26 | 6.79\% | 6 | 1.57\% | 11 | 2.87\% | 43 | 11.23\% |
| No Reinsurance without MI | 1,082 |  | 254,304,498 | 17.23\% | 37 | 3.42\% | 11 | 1.02\% | 51 | 4.71\% | 99 | 9.15\% |
| Originated with no MI | 2,705 |  | 416,039,936 | 28.19\% | 77 | 2.85\% | 14 | 0.52\% | 40 | 1.48\% | 131 | 4.84\% |
| MI Cancelled* | 1,358 |  | 219,693,333 | 14.88\% | 42 | 3.09\% | 8 | 0.59\% | 21 | 1.55\% | 71 | 5.23\% |
| Total Conventional: | 5,528 |  | 974,070,325 | 65.99\% | 182 | 3.29\% | 39 | 0.71\% | 123 | 2.23\% | 344 | 6.22\% |
| Total CalHFA | 11,167 | \$ | 1,476,086,215 | 100.00\% | 413 | 3.70\% | 98 | 0.88\% | 232 | 2.08\% | 743 | 6.65\% |

*Cancelled per Federal Homeowner Protection Act of 1998, which grants the option to cancel the MI with $20 \%$ equity.
Note: In accordance with CalHFA's policy, no trustee sale is permitted between December 15 and January 5 of any year without CalHFA's prior written approval.

## Reconciled Loan Delinquency Summary All Active Loans By Loan Type

|  | Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| 30-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 5,476 | \$ | 484,217,850 |  | 32.80\% | 228 | 4.16\% | 59 | 1.08\% | 104 | 1.90\% | 391 | 7.14\% |
| VA | 98 |  | 7,476,199 | 0.51\% | 0 | 0.00\% | 0 | 0.00\% | 4 | 4.08\% | 4 | 4.08\% |
| RHS | 65 |  | 10,321,840 | 0.70\% | 3 | 4.62\% | 0 | 0.00\% | 1 | 1.54\% | 4 | 6.15\% |
| Conventional - with MI | 531 |  | 106,797,931 | 7.24\% | 29 | 5.46\% | 9 | 1.69\% | 16 | 3.01\% | 54 | 10.17\% |
| Conventional - w/o MI | 3,609 |  | 540,189,398 | 36.60\% | 102 | 2.83\% | 17 | 0.47\% | 50 | 1.39\% | 169 | 4.68\% |
| 40-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 152 |  | 38,663,475 | 2.62\% | 9 | 5.92\% | 1 | 0.66\% | 8 | 5.26\% | 18 | 11.84\% |
| Conventional - w/o MI | 139 |  | 25,119,366 | 1.70\% | 3 | 2.16\% | 2 | 1.44\% | 3 | 2.16\% | 8 | 5.76\% |
| *5-yr IOP, 30-yr amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 782 |  | 192,875,649 | 13.07\% | 25 | 3.20\% | 7 | 0.90\% | 38 | 4.86\% | 70 | 8.95\% |
| Conventional - w/o MI | 315 |  | 70,424,505 | 4.77\% | 14 | 4.44\% | 3 | 0.95\% | 8 | 2.54\% | 25 | 7.94\% |
| Total CalHFA | 11,167 | \$ | 1,476,086,215 | 100.00\% | 413 | 3.70\% | 98 | 0.88\% | 232 | 2.08\% | 743 | 6.65\% |
|  | Weighted | er | e of convention | loans: | 182 | 3.29\% | 39 | 0.71\% | 123 | 2.23\% | 344 | 6.22\% |

*All IOP loans were converted to fixed (amortizing) loans.

March 31, 2017

## Reconciled Loan Delinquency Summary <br> All Active Loans By Servicer

CALHFA - LOAN SERVICING
Federal Guaranty
Conventional
GUILD MORTGAGE
Federal Guaranty
Conventional
WELLS FARGO HOME MORTGAGE
Federal Guaranty
Conventional
NATIONSTAR MORTGAGE
Federal Guaranty
Conventional

CITIMORTGAGE, INC.
Federal Guaranty
Conventional

Total CalHFA

1 LOS ANGELES
2 KERN
3 SAN DIEGO
4 FRESNO
5 TULARE
6 SANTA CLARA
7 SAN BERNARDINO
8 RIVERSIDE
9 SACRAMENTO
10 ALAMEDA
11 ORANGE
12 IMPERIAL
13 CONTRA COSTA
14 BUTTE
15 SONOMA
16 OTHER COUNTIES
Total CalHFA

| Loan Count | Balance |  | $\%$ of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  | Count |  |  |  |  |  | \% |
| 2,097 | \$ | 225,445,319.09 |  | 15.27\% | 93 | 4.43\% | 20 | 0.95\% | 43 | 2.05\% | 156 | 7.44\% |
| 3,865 |  | 722,829,641.38 | 48.97\% | 118 | 3.05\% | 25 | 0.65\% | 86 | 2.23\% | 229 | 5.92\% |
| 5,962 | \$ | 948,274,960.47 | 64.24\% | 211 | 3.54\% | 45 | 0.75\% | 129 | 2.16\% | 385 | 6.46\% |
| 1,613 | \$ | 150,658,722.04 | 10.21\% | 53 | 3.29\% | 20 | 1.24\% | 25 | 1.55\% | 98 | 6.08\% |
| 1,088 |  | 180,442,964.31 | 12.22\% | 43 | 3.95\% | 9 | 0.83\% | 24 | 2.21\% | 76 | 6.99\% |
| 2,701 | \$ | 331,101,686.35 | 22.43\% | 96 | 3.55\% | 29 | 1.07\% | 49 | 1.81\% | 174 | 6.44\% |
| 962 | \$ | 64,036,627.94 | 4.34\% | 35 | 3.64\% | 11 | 1.14\% | 19 | 1.98\% | 65 | 6.76\% |
| 349 |  | 45,697,096.22 | 3.10\% | 11 | 3.15\% | 3 | 0.86\% | 6 | 1.72\% | 20 | 5.73\% |
| 1,311 | \$ | 109,733,724.16 | 7.43\% | 46 | 3.51\% | 14 | 1.07\% | 25 | 1.91\% | 85 | 6.48\% |
| 967 | \$ | 61,875,220.11 | 4.19\% | 50 | 5.17\% | 8 | 0.83\% | 22 | 2.28\% | 80 | 8.27\% |
| 204 |  | 21,226,421.40 | 1.44\% | 9 | 4.41\% | - | 0.00\% | 7 | 3.43\% | 16 | 7.84\% |
| 1,171 | \$ | 83,101,641.51 | 5.63\% | 59 | 5.04\% | 8 | 0.68\% | 29 | 2.48\% | 96 | 8.20\% |
| - | \$ | - | 0.00\% | - |  | - |  | - |  | - |  |
| 22 |  | 3,874,202.12 | 0.26\% | 1 | 4.55\% | 2 | 9.09\% | - | 0.00\% | 3 | 13.64\% |
| 22 | \$ | 3,874,202.12 | 0.26\% | 1 | 4.55\% | 2 | 9.09\% | - | 0.00\% | 3 | 13.64\% |
| 11,167 | \$ | 1,476,086,214.61 | 100.00\% | 413 | 3.70\% | 98 | 0.88\% | 232 | 2.08\% | 743 | 6.65\% |

## Reconciled Loan Delinquency Summary All Active Loans By County

| Loan Count | Balance |  | \% of <br> Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90-Day+ | Total |  |
|  |  |  | Count |  |  |  |  |  | \% |
| 1,815 | \$ | 303,306,839 |  | 20.55\% | 50 | 2.75\% | 10 | 0.55\% | 41 | 2.26\% | 101 | 5.56\% |
| 831 |  | 66,301,796 | 4.49\% | 39 | 4.69\% | 7 | 0.84\% | 15 | 1.81\% | 61 | 7.34\% |
| 816 |  | 138,754,004 | 9.40\% | 29 | 3.55\% | 7 | 0.86\% | 15 | 1.84\% | 51 | 6.25\% |
| 752 |  | 52,244,393 | 3.54\% | 34 | 4.52\% | 7 | 0.93\% | 18 | 2.39\% | 59 | 7.85\% |
| 724 |  | 49,072,615 | 3.32\% | 39 | 5.39\% | 6 | 0.83\% | 15 | 2.07\% | 60 | 8.29\% |
| 575 |  | 111,630,557 | 7.56\% | 14 | 2.43\% | 6 | 1.04\% | 4 | 0.70\% | 24 | 4.17\% |
| 497 |  | 65,103,859 | 4.41\% | 17 | 3.42\% | 7 | 1.41\% | 10 | 2.01\% | 34 | 6.84\% |
| 491 |  | 59,378,846 | 4.02\% | 37 | 7.54\% | 8 | 1.63\% | 16 | 3.26\% | 61 | 12.42\% |
| 465 |  | 65,890,740 | 4.46\% | 17 | 3.66\% | 6 | 1.29\% | 9 | 1.94\% | 32 | 6.88\% |
| 407 |  | 74,594,175 | 5.05\% | 12 | 2.95\% | 4 | 0.98\% | 7 | 1.72\% | 23 | 5.65\% |
| 398 |  | 69,044,266 | 4.68\% | 8 | 2.01\% | 1 | 0.25\% | 8 | 2.01\% | 17 | 4.27\% |
| 356 |  | 27,792,010 | 1.88\% | 12 | 3.37\% | 4 | 1.12\% | 5 | 1.40\% | 21 | 5.90\% |
| 342 |  | 60,275,682 | 4.08\% | 14 | 4.09\% | 6 | 1.75\% | 6 | 1.75\% | 26 | 7.60\% |
| 269 |  | 23,978,180 | 1.62\% | 8 | 2.97\% | 3 | 1.12\% | 3 | 1.12\% | 14 | 5.20\% |
| 252 |  | 41,814,949 | 2.83\% | 7 | 2.78\% | 1 | 0.40\% | 2 | 0.79\% | 10 | 3.97\% |
| 2,177 |  | 266,903,303 | 18.08\% | 76 | 3.49\% | 15 | 0.69\% | 58 | 2.66\% | 149 | 6.84\% |
| 11,167 | \$ | 1,476,086,215 | 100.00\% | 413 | 3.70\% | 98 | 0.88\% | 232 | 2.08\% | 743 | 6.65\% |

## Cal HEA California Housing Finance Agency

CalHFA FHA Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of March 31, 2017


CalHFA Conventional Loan Portfolio Performance Comparison by Servicer
(\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of March 31, 2017


## Cal HEA California Housing Finance Agency

CalHFA FHA Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of March 31, 2017


CalHFA Conventional Loan Portfolio Performance Comparison by County
(\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of March 31, 2017


## Cal HEA California Housing Finance Agency

## 90 day+ delinquent ratios for CalHFA's FHA and weighted average of all Conventional Loans



90 day+ delinquent ratios for CaIHFA's Three Conventional Loan Types


## Cal HFA California Housing Finance Agency

Real Estate Owned

| Calendar Year 2017 (As of March 31, 2017) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | *Trustee Sales |  | Disposition of REO(s) |  |  |  |  |  |  |  |
| Loan <br> Type | Beginning <br> Balance \# of Loans | Prior Calendar Adj. | Reverted Reverted to CalHFA to CalHFA Jan-Feb <br> March | Total <br> Trustee Sales | Repurchased by Lender Jan-Feb | $\begin{aligned} & \text { Market } \\ & \text { Sale(s) } \\ & \text { Jan-Feb } \end{aligned}$ | Repurchased by Lender March | Market <br> Sale(s) <br> March | Total <br> Disposition of REO(s) | Ending <br> Balance \# of Loans |  | UPB of REO's Owned |
| FHA/RHS/VA | 3 | 0 | 30 | 3 | 2 |  | 0 |  | 2 | 4 | \$ | 785,629 |
| Conventional | 19 | 0 | 7 | 10 |  | 4 |  | 6 | 10 | 19 |  | 3,909,242 |
| Total | 22 | 0 | 113 | 13 | 2 | 4 | 0 | 6 | 12 | 23 | \$ | 4,694,871 |



 party sales in calendar 2015, seventeen (17) 3rd party sales in calendar 2016, and there are eight (8) 3rd party sales to date in calendar 2017.

FHA REO Inventory


Conventional REO Inventory


## Cal HEA California Housing Finance Agency

## 2017 Year to Date Composition of 1st Trust Deed Loss

(As of March 31, 2017)

|  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Repurchased <br> by Lender | Market <br> Sales | Short <br> Sales | Loan Balance <br> at Sales | Principal <br> Write-Offs |  |
| FHA/RHS/VA | 2 | 10 | 4 | $\$$ | $1,161,978$ |  |
| Conventional |  | 2 | 8 | $3,862,673$ | $\$$ | $(612,702)$ |
|  |  | 10 | 12 | $\$$ | $5,024,651$ | $\$$ |
| $(612,702)$ |  |  |  |  |  |  |

Accumulated Uninsured Loss from Sale of Conventional REOs \& Short Sales


Comparison of Quarterly Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


## Cal HFA California Housing Finance Agency

## Cumulative Default Rate For Conventional Modified Loans By Year of Modification



